

## **Vecima to Demonstrate New Concierge Hospitality Gateway Solution with PRO:IDIOM® Technology at HITEC 2010**

**VICTORIA** – (June 14, 2010) – Vecima Networks Inc. (TSX:VCM), a leading provider of equipment supporting access to broadband networks, will exhibit a range of gateway product solutions featuring a live demonstration of its new Concierge Gateway at the upcoming HITEC show 2010 that will be held in Orlando, Florida from June 21-24. The Concierge IP to QAM Gateway is a high density, IP to QAM converter compatible with satellite, cable and IPTV operators that offers continuous, high performance operation for free-to-guest (FTG) and VOD services. The Concierge is ideally suited for hospitality facilities such as hotels, resorts, hospitals, assisted living residences, and universities requiring a cost effective solution for providing HD channels over a standard RF coaxial distribution network. Using breakthrough technology, Concierge can de-encapsulate up to 1 GbE of input, decrypt multiple MPEG streams and encrypt each program stream with Pro:Idiom®. Leveraging Vecima's state-of-the-art RF modulation technology, program streams are modulated onto 12 QAM channels at the output, capable of delivering up to 48 HD programs in a single rack unit. As hotel operators rapidly increase their HD deployment in guest rooms, this solution allows system integrators to decrease capital and operating expenses by reducing the cost per HD stream and eliminates the need for set-top-boxes in guest rooms.

In addition to the Concierge Gateway, other key products will be exhibited including the Terrace MDU Gateway. The 2009 BGR 5 diamond award winner, Terrace is a QAM to analog multi-channel MDU gateway designed to reclaim analog bandwidth all the way to the outer edge of a service operator's network for multi-dwelling units or service groups, offering up to 82 NTSC video channels.

### **About Vecima Networks**

Vecima Networks Inc. (TSX:VCM) designs, manufactures and sells products that enable broadband access to cable, wireless and telephony networks. Vecima's hardware products incorporate original embedded software to meet the complex requirements of next-generation, high-speed digital networks. Service providers use Vecima's solutions to deliver services to a converging worldwide broadband market, including what are commonly known as "triple play" (voice, video and data) and "quadruple play" (voice, video, data and wireless) services. Vecima's solutions allow service providers to rapidly and cost-effectively bridge the final network segment that connects the system directly to end users, commonly referred to as "the last mile," by overcoming the bottleneck resulting from insufficient carrying capacity in legacy, last mile infrastructures. Vecima's products are directed at two



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principal markets: Converged Wired Solutions and Broadband Wireless. The Company has also developed, and continues to focus on developing, products to address emerging markets such as Voice over Internet Protocol, fibre to the home and IP video. [www.vecima.com](http://www.vecima.com)

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